

8 March 2013

Press Release

Beaufort International LLC Advises Minority Shareholder in sale of Global System Technology (UK) PLC to United Technologies Corporation

Beaufort International LLC has assisted Mr. Dominic Findlow in the divestiture of his minority equity interest in GST (UK) Plc to United Technologies Corporation. GST (UK) Plc is a major distributor of fire detection equipment manufactured by China based, Global System Technology PLC (“GST PLC”). GST PLC is a wholly owned subsidiary of United Technologies Corporation.

Beaufort International LLC is the world’s largest independent consulting group specialising in initiating and advising on corporate acquisitions and divestitures in the global fire and security sector.

GST (UK) Plc is based in Dubai, United Arab Emirates. GST is now one of the leading manufactures in the fire and safety industry, with distribution in to over 74 countries around the world. GST produces more than 6 million smoke detectors annually, in addition to 200,000 control panels and over 1/2 million ancillary devices.

In the past 10 years, Beaufort has also been responsible for initiating and advising on transactions involving many globally oriented fire and security manufacturers, distributors and installers based in a dozen countries on 4 continents, with a total combined transaction value in excess of 300 million US dollars.

With experience in closing fire and security deals in places as diverse as South Africa to Scandinavia, Beaufort International LLC works closely with dedicated local specialists to advise on specific geographic markets, thereby gaining in depth knowledge of the fire and security industry at local levels.

Daniel E. Lach has been involved in many transactions involving most major global fire companies. He said, “The global fire and security sector is still consolidating. Beaufort International LLC is the only internationally focused company that has the professional insight, dedicated contacts and most established track record to execute transactions in the fire and security industry today.”

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