

## Press Release

### **Beaufort International Exclusively Advises Ampekko in Acquisition of Millbank Voice Evacuation Systems Business from Federal Signal Inc.**

Beaufort International LLC has exclusively advised Ampekko Limited of Tolworth, Surrey, United Kingdom in its acquisition of the Millbank Voice Evacuation Systems business of Federal Signal Limited, announced today. Terms were not disclosed.

Beaufort International LLC is the world's only consulting company specialising in initiating and advising on corporate acquisitions and divestitures in the global fire and safety sector.

As an indication of its dominance in the fire and safety sector, Beaufort International LLC was also responsible for initiating the divestiture of the British company, Photain Control Systems plc last year as well as Cape Town, South Africa based Ziton SA (Pty) Limited to Edwards Systems Technology (based in Connecticut, U.S.A.) only a few months earlier.

In the past 6 years, Beaufort has also been responsible for transactions involving globally oriented fire and security specialists based in 10 countries on 4 continents, with a total combined transaction value in excess of 300 million US dollars.

Following Williams plc's (later Kidde plc) purchases of Norway based Autronica A/S and then later Heien Larssen A/S and Norfass A/S at the turn of the millennium, Beaufort was also responsible for initiating the sale of the Norwegian company Eltek Fire & Safety A/S to Caradon plc (now Novar Plc) in May 2000 and then the sale of Chloride Safety Systems Limited to Novar Plc at the turn of 2001. In all cases, Beaufort acted exclusively on behalf of the vendors.

With experience in closing fire and security deals in places as diverse as South Africa to Scandinavia, Beaufort International LLC works closely with dedicated specialists to advise on specific geographic markets, thereby gaining more in depth knowledge of the fire industry at local levels.

Daniel E. Lach has been involved in many transactions involving most major global fire companies. He said, "The global fire and safety sector is rapidly consolidating. Beaufort International LLC is the only internationally focused company that has the professional insight, dedicated contacts and most established track record to execute transactions in the fire and security industry today."

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